

## Livingston County 4-H Club Fund Raiser Form



Each registered 4-H Club is designated, by the federal government, as a 501(c) 3 organization which is a non-profit educational organization status. As a 501(c) 3 organization, you are required to only raise funds for educational purposes. You may not raise funds to benefit individuals within your club. When you raise money for your club, you are doing just that...raising money for that club. Therefore, the money raised belongs to the club and not the individuals who raised it. Overall, the funds belong to the county 4-H program and it is the county staff who are ultimately responsible for ensuring that the funds are raised and spent appropriately.

Following these guidelines will ensure that every effort is being made to raise funds under the 4-H emblem and name in a legal and ethical manner.

- #1 Never let fund raising lower the status or prestige of 4-H. (Educational purpose for funds and wise use of them are the most important guiding principles.)
- #2 Written application for approval of fund raising activities must be submitted and approved by the county 4-H agent at least two weeks prior to the fund raising event. Plans for the fund raising activity should not be carried out until the leader receives this written approval.
- #3 There must be a specific educational purpose for each fund raising activity.
- #4 Lotteries, drawings or games of chance are not appropriate fund raising activities. Plan 4-H fund raising activities so that the public or customer will receive full value.
- #5 In the event of conflicting club fund raising activities, the date of application will determine approval (first come-first serve basis).
- #6 Remember, the basic purpose of 4-H is education. Do not let fund raising get in the way of more fundamental programs of learning and doing.
- #7 If you anticipate that your club will have taxable sales of \$5,000 or more in one year, remember to charge 6% sales tax and to submit sales tax collected at the end of the year to the MSUE office, along with the appropriate reporting form.

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Livingston County 4-H is a function of our local, state and federal governments and the use of the 4-H name and emblem is patented by the United States Department of Agriculture. It is critical that we all protect and promote the reputation of this organization. Failure to do so could result in the loss of affiliation with the 4-H organization and use of the name and emblem. Please refer to the Michigan 4-H Treasurer's Record Book or contact our office at (517) 546-3950 if you have questions or would like further explanation on fund raising as a 4-H club.

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## Examples of Appropriate and Inappropriate Fund Raising



### Example #1:

The Lucky Stars 4-H Club decides that they would like to attend Exploration Days at Michigan State University; however, they need to raise money in order to participate in this educational retreat. The club decides to have a car wash in order to raise some money. Before they begin to raise the money, the club sits down and drafts a budget for attending Exploration Days. They figure out how much it will cost to send all interested members to the workshop and decide that this is the amount that they will aim for in their fund raising. They also develop a plan of action for the following scenarios: they raise more money than needed; and they do not raise enough money to cover the costs. The club members solicit donations (buckets, sponges and soap) from a local store in exchange for credit to the store for their generosity in any media coverage the club receives. The car wash is a success because all of the club members participated and had fun learning how to work as a team and make decisions. Unfortunately, the club does not raise enough money to cover their expenses in full. They did, however, anticipate falling short of their goal and had decided, before they began fund raising, that they would each use part of their personal savings to cover the remainder of the costs.

**This is a good example of appropriate fund raising under the 4-H name and emblem:**

- The members had an educational need for the money (to attend a workshop).
- The members put, in writing, their monetary goal and what procedure they would follow if they were to exceed or fall short of that goal.
- The members solicited in kind resources from area businesses for educational purposes.

### Example #2:

The Silver Stars 4-H Club decides that they would like to have a fashion show in order to raise money for a community service project (sewing pajamas for a children's shelter), to attend the State 4-H Personal Appearance Workshop and to hire a guest speaker for a future club meeting. In order to fund the fashion show, they solicit sponsorships from local businesses which are somehow involved in the fashion/sewing industry. A letter to each sponsor is drafted and includes exactly what the funds will be used for if they are received by the club (community service project, State 4-H Personal Appearance Workshop and to hire a guest speaker). The club actually exceeded their monetary goal and must now decide what to do with the remaining funds. The club decides to take a club trip to Cedar Point.

**This is not an appropriate use of the funds raised!** The sponsors were not told that they were potentially funding a club trip to Cedar Point. Some could also argue the educational value of such a trip. This club should have had a plan set in place in the event that they raised too much (or even too little) money. That plan should have been shared with all donors as well.

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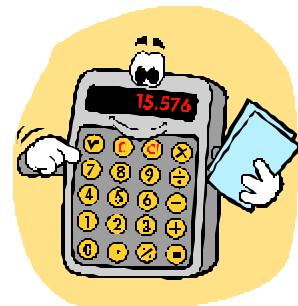
# Have a Plan!

Is your fund raising plan well thought out?

Answer these questions to find out:

*What do we need to raise the money for?*

*How will we raise the money? (Sell something? Business sponsors? In kind donations? etc.)*



*What can we give each donor, in writing, that will explain the reason for the needed funds?*

*If we received a request for money in order to assist someone with this goal, would we contribute?*

*Why?*

*Why not?*

*What skills will we learn as we raise the funds?*

*What skills will we learn as we utilize the money that we raised?*

*What other educational-related activities should we use the money for if we exceed our goal?*

*How can we secure more money if we fall short of our goal?*

# LIVINGSTON COUNTY 4-H FUND RAISING APPLICATION

To be completed and filed with the county 4-H/Youth Educator  
at least two weeks prior to the proposed activity

Name of Club: \_\_\_\_\_ Date: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone: (\_\_\_\_) \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_

Beginning Date of Activity: \_\_\_\_\_ Ending Date of Activity: \_\_\_\_\_

Place of Fundraiser: \_\_\_\_\_

Description of Activity: *(How will you raise the money?)* \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Purpose of Activity:

*Why you are conducting this fund raising activity?* \_\_\_\_\_

\_\_\_\_\_  
*How **exactly** will the proceeds be used?* \_\_\_\_\_

\_\_\_\_\_  
Receipt of Funds: What will you give each donor, in writing, that will explain the reason for the needed funds? **A copy must be attached to this application!**

Who will hold the funds? \_\_\_\_\_

What plans do you have if you fall short of your monetary goal? \_\_\_\_\_

\_\_\_\_\_  
What plans do you have for any excess funds you may raise? \_\_\_\_\_

\_\_\_\_\_  
One final question, if you received a request in order to assist someone with this goal, would you contribute? Why or why not? no need to write an answer....just something to think about!

(over)

We, the members of the \_\_\_\_\_, agree to raise funds in accordance with the following United States Department of Agriculture regulations:

- (A) Fund-raising programs using the 4-H name and emblem may be carried out for specific educational purposes. Such fund-raising programs and use of the 4-H name and emblem on, or associated with, products, and services for such purposes must have the approval of appropriate County Extension Office, as follows:
- (1) Approval of the County Extension Service, or the appropriate land-grant institution, if the fund raising program is confined to the area served by the County Extension Service.
  - (2) Approval of the State Extension Service, or the appropriate land-grant institution, if the fund-raising program is multi-county or statewide.
  - (3) Approval of the Administrator of the Extension Service, United States Department of Agriculture, or a designee, if the fund-raising program is multi-state or nationwide.
- (B) When used to promote 4-H educational programs, the 4-H Club name and emblem, subject to obtaining authorization as provided in these regulations, may be used on or associated with products and services sold in connection with 4-H fund-raising programs so long as no endorsement or the appearance of an endorsement of a commercial firm, product or service is either intended or effected. Tributes to 4-H contained on or associated with commercial products or services, when such products or services are used for fund-raising activities, are subject to the requirements of this paragraph. All moneys received from 4-H fund-raising programs, except those necessary to pay reasonable expenses, must be expended to further the 4-H educational program.

Administrative Leader's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Contact Person/Person Submitting Request: \_\_\_\_\_ Date: \_\_\_\_\_

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_  
4-H/Youth Extension Educator

# LIVINGSTON COUNTY 4-H FUND-RAISER REVIEW FORM

This form needs to be completed and returned to the Livingston County MSU Extension Office no later than ten business days after the approved fund-raising activity is held.

Date of Activity: \_\_\_\_\_

What was the approved fund-raising activity? \_\_\_\_\_

When and where did the approved fund-raising activity take place? \_\_\_\_\_

The amount of income from approved fund-raising activity was \$ \_\_\_\_\_

Expenses from approved fund-raising activity were \$ \_\_\_\_\_  
(Please list general expenses)

Profits from approved fund-raising activity were \$ \_\_\_\_\_

Was the cash count witnessed by anyone? If so, who? \_\_\_\_\_

What were the profits used for? \_\_\_\_\_

If you were to raise funds again in this way, what would you do differently? \_\_\_\_\_

Club Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

**Please return completed form to:** MSU Extension Livingston County  
2300 E. Grand River Avenue, Suite 111  
Howell, MI 48843  
Tel: (517) 546-3950 Fax: (517) 546-5154